



AUSTRALIAN ARMY

HEADQUARTERS TRAINING COMMAND – ARMY

Victoria Barracks, Oxford Street, PADDINGTON NSW 2021, AUSTRALIA

8 February 2008

Dear Gav,

It is with great pleasure that I write to you to thank you, and the entire Oasis team, for your excellent work in buying our new family home for us. The entire process from the initial phone interview through to settlement was extremely professional. I have no doubt that if it were not for your efforts we would not have secured the property.

Right from our initial phone interview, I felt very confident in your professionalism and that you had a thorough understanding of what we were after. Buying a house from overseas is a complex process but you took the difficulty away through your professional knowledge and dedicated service. For me the trust that I felt in you as a person and your professional ability removed much of the stress of buying our house.

For our purchase I have no doubt that if I had been acting on my own (even if I had been living in Sydney) I would not have secured the property. Your proactive actions in pre-booking pest and building inspections ensured that we were well advanced in our due diligence. Most importantly the in-house services provided by Natalie (conveyancing) and Paul (finance) enabled us to settle within a 24 hour period. Your own personal efforts driving around Sydney collecting deposit cheques from obscure banks was key in getting us across the line first.

I have bought and sold several properties in the past, and in future I will always look towards employing a buyer's agent. Your fee is insignificant when compared to the total purchase price, and I am confident that I saved significantly through using Oasis.

I would have no reservation in recommending you to any potential buyers in the future, and I am happy for you to refer them to me.

I wish you, Natalie and Paul all the best and thank you for helping us to buy our family home.

Kind regards,


CLARK SMITH