

Monday, 28th September 2009

To: Oasis Property

Fresh off the plane back in August 2008 and with minimal experience in the property market in Australia, we decided to engage the services of a property agent. We met up with three agents from three different companies, each came equipped with knowledge, tips and advice and of course, testimonials from past clients. While all of them presented good track records and vast experience, we decided to go with Gavin because he came across as the most honest, sincere and genuine.

From the start, Gavin was very patient and understanding even when we strayed away from our initial brief. We must admit that we were probably not the easiest clients to work with but Gavin's personalized service was indeed very impressive. We also appreciate that despite his hectic schedule, he never failed to regularly update us with insights, advice and knowledge on property-related matters. It had been quite a trying process with a few heartaches, but we would not have found our ideal home had it not been for Gavin's optimism, dedication and professionalism.

One element which has been of particular importance to our successful relationship with Gavin has been the regular meetings between us. Most often lasting only 10-15 minutes, but served to ensure that ideas and thoughts were shared between us and that Gavin was still on the right track with regards to the specific properties to look for.

Further, we decided to use the Oasis in-house contract conveyance and financing services which allowed us to act fast on particular contracts to get ahead of the competition. There is no doubt that had we not taken this approach, we would not have secured our ideal property.

In hindsight we are convinced that our decision to use a property buyer has worked very well for us. We did come close to securing a property during the initial stages after we signed up with Oasis only to lose out on the finish line which was extremely disappointing and energy drenching. However, having Gavin at the ready to 'saddle up' and continue the search made all the difference which eventually paid off.

One of Gavin's trademark comments throughout the process was, "please be patient, guys, we may see the dream property come true tomorrow but we would most likely have to have a few misses before the right one comes along". In the end, this turned out to be true. It took us 7 months of searching and viewing properties but in the end we landed a great property, which ticked off all our boxes. We couldn't have done it without Gavin!

Now, we are just waiting to move in to our new nest and will definitely recommend Gavin McPherson and his professional team at Oasis Property Buyers to everyone looking for not just a house, but a home.

Feel free to contact us (during normal office hours ☺) if you want more details on our experiences with Oasis. There are lots of little details we picked up along the way which may be helpful to you. The bottom line remains though: if you decide to go with Oasis as your property buyer, you have won the 1st half already and you are well on your way to your desired property.

Sincerely,
Nenty A Subarjono & John S Jessen
60 Parkham St
Surry Hills, Sydney
NSW 2010

